

INSTRUCTIONS

All Applicants should indicate their respective CDS account number in the Application Form

- Any Application which does not carry a valid CDS account number or indicates a number of a CDS account which is not opened at the time of the closure of the subscription list or which indicates an inaccurate/incorrect CDS account number will be rejected and no allotment will be made
- If you wish to open a CDS account, you may do so prior to making the Application through any Member/Trading Member of the CSE or through any Custodian Bank as set out in Annex III of the Prospectus.
- The allotted Debentures would only be credited to the Applicant's CDS account.
- NO DEBENTURE CERTIFICATE WILL BE ISSUED.

(1) APPLICATION FORM

- i. The Application form must be completed in **FULL**, in **BLOCK CAPITALS**
- ii. Please tick (✓) in the boxes appropriate to you.
- iii. In the event a particular section in this Application form is not applicable, **please indicate "N/A" in the relevant section.**
- iv. All Applicants should meet the eligibility criteria set out under section 6.1 in the Prospectus.
- v. Applications should be made on the Application Form, issued with the Prospectus. Application Forms will be made available from the collection points listed in Annex III of the prospectus and can also be downloaded from **www.cse.lk and www.hnb.net. Exact sized photocopies of the original Application Form will also be permissible. Care must be taken to follow the instructions given in the Application Form.**
- vi. Applicants shall use a separate application form for each class of debenture they wish to apply for.
- vii. In the event an Applicant wishes to apply for Type B Debentures and also wishes to be considered for subscription under Type A Debentures in case there is any amount unallotted from their application amount in the Type B Debentures and provided there are unallotted Type A Debentures, such intent should be indicated in the relevant space provided for this purpose in the Application Form. Please refer Section 5.13 of the Prospectus for details pertaining to allotment of Type A Debentures and Type B Debentures.
- viii. Applicants should subscribe to a minimum of One Hundred (100) Debentures (LKR10,000/-) and multiples of One Hundred (100) Debentures (LKR10,000/-) thereafter.
- ix. Applications which do not strictly conform to instructions and the other conditions set out herein or which are incomplete or illegible may be rejected.
- x. Two or more Applications submitted by an Applicant for Debentures will not be accepted. If two or more Application Forms are submitted from a single Applicant, those would be construed as multiple Applications or suspected multiple Applications.
- xi. If the ownership of the Debentures is desired in the name of one Applicant, details should be given only under the heading **SOLE/FIRST APPLICANT** in the Application Form. In the case of joint Applicants, the signatures and particulars in respect of all Applicants must be given under the relevant headings in the Application Form.
- xii. An Applicant of a joint Application will not be eligible to apply through a separate Application Form either individually or jointly. Such Applicants are also deemed to have made multiple Applications and will be rejected. In the case of joint Applications, the refunds (if any), interest payments and the Redemption will be remitted in favour of the First Applicant as identified in the Application Form. The company shall not be bound to register more than three (03) natural person as joint holders of any Debentures (except in the case of executors, administrators or heirs of a deceased member).
- xiii. Applications by Companies, Corporate bodies, societies, approved provident funds, trust funds and approved contributory pension schemes registered/ incorporated/ established in Sri Lanka should have obtained necessary internal approvals as provided by their internal approval procedures at the time of applying for the Debentures and should be made under their common seal or in any other manner as provided by their article of association or such other constitutional document of such Applicant or as per the statutes governing them. In the case of approved provident funds, trust funds and approved contributory pension schemes, the Applications should be in the name of the trustee/board of management.
- xiv. All Applicants should indicate in the Application for Debentures, their CDS account number.
- xv. In the event the name, address or NIC number/passport number/company registration number of the Applicant mentioned in the Application Form differ from the name, address or NIC number/passport number/company registration number as per the CDS records, the name, address or NIC number/company registration number as per CDS records will prevail and be considered as the name, address or NIC number/passport number company registration number of such Applicant. Therefore Applicants are advised to ensure that the name, address or NIC number/passport number company registration number mentioned in the Application Form tally with the name, address or NIC number/passport number company registration number given in the CDS account as mentioned in the Application Form. Application Forms stating third party CDS accounts, instead of Applicants' own CDS account numbers except in the case of margin trading, will be rejected.
- xvi. Applicants who wish to apply through their margin trading accounts should submit the Application Forms in the name of the "Margin provider /Applicants name" signed by the margin provider, requesting direct deposit of the Debentures to the Applicant's margin trading account in CDS. The margin provider should indicate the relevant CDS account number relating to the margin trading account in the Application Form. A photocopy of the margin trading agreement must be submitted along with the Application.
- xvii. Margin providers can apply under their own name and such Applications will not be construed as multiple Applications.
- xviii. Application Forms may be signed by a third party on behalf of the Applicant(s) provided that such person holds the power of Attorney (POA) of the Applicant(s). A copy of such POA certified by a notary Public as "True Copy" should be attached with the Application Form. Original of the POA should not be attached.

- xix. Funds for the investment in Debentures and the payment for the Debentures by Non-Resident(s): institutional investors, corporate bodies incorporated outside Sri Lanka, individuals resident outside Sri Lanka and Sri Lankans resident outside Sri Lanka should be made only out of funds received as inward remittances or available to the credit of "Securities Investment Account" (SIA) of the Non-Resident Applicants Opened and maintained in a licensed commercial bank in Sri Lanka in accordance with directions given by the Controller of Exchange in that regard to licensed commercial banks.
- xx. An endorsement by way of a letter by the licensed bank in Sri Lanka in which the Non-Resident Applicant maintains the SIA, should be attached to the Application Form to the effect that such payment through bank draft/bank guarantee has been made out of the funds available in the SIA. **Non Resident Applicants are requested to include their SIA account details in the Application Form for refund payments.**
- xxi. Non-Resident(s): institutional investors, corporate bodies incorporate outside Sri Lanka, individual resident outside Sri Lanka and Sri Lankans resident outside Sri Lanka should have obtained necessary internal approvals as provided by their internal approval procedures at the time of applying for Debentures and may be affected by the laws of the jurisdiction of their residence. If the Non-Resident Applicants wish to apply for the Debentures, it is their responsibility to comply with the laws relevant to the jurisdiction of their residence and of Sri Lanka.

(2) MODE OF PAYMENT

- i. Payment in full for the total value of Debentures applied for should be made either by cheque/s, bank draft/s, bank guarantee drawn upon any licensed commercial bank operating in Sri Lanka or RTGS transfer directed through any licensed commercial bank operating in Sri Lanka or internal fund transfer through Hatton National Bank PLC, as the case may be, subject to (ii) below. **Cash will not be accepted.**
- ii. Payments for Applications should be supported by either;
 - Bank draft(s)/cheque(s) drawn upon any licensed commercial bank operating in Sri Lanka; or
 - A bank guarantee issued by a licensed commercial bank; or
 - An RTGS transfer with value on the Issue opening date; or
 - An internal fund transfer within Hatton National Bank PLC with value on the Issue opening date.

Multiple cheques will not be accepted for Application values below Sri Lanka Rupees One Hundred Million (LKR 100,000,000/-).

In the case of Application values above and inclusive of Sri Lanka Rupees One Hundred Million (LKR 100,000,000/-), multiple bank drafts/bank guarantees/cheques drawn upon any licensed commercial bank operating in Sri Lanka each of which should be for a value less than LKR 100,000,000/- will be accepted.

- iii. Cheques or bank drafts should be made payable to "**Hatton National Bank PLC – Debenture Issue 2016**" and crossed "Account Payee Only", and must be honoured on the first presentation
- iv. In case of bank guarantees, such bank guarantees should be issued by any licensed commercial bank in Sri Lanka in favour of "**Hatton National Bank PLC – Debenture Issue 2016**" in a manner acceptable to the Bank, and be valid for a minimum of one (01) month from the issue Opening Date (i.e. 25 October 2016).
- v. In case of RTGS transfers (only for Application values above and inclusive of Sri Lanka Rupees One Hundred Million (LKR 100,000,000/-) such transfers should be made to the credit of "**Hatton National Bank PLC – Debenture Issue Account 2016**" bearing the account number **003010510444** at Hatton National Bank PLC with value on the Issue Opening Date (i.e. the funds to be made available to the above account on the Issue Opening Date). The applicant should obtain a confirmation from the Applicant's bank, to the effect that arrangement have been made to transfer payment in full and should be attached to the Application Form. For RTGS transfers and internal fund transfers within Hatton National Bank PLC above and inclusive of Sri Lanka Rupees One Hundred Million (LKR 100,000,000/-), the Applicants are entitled to and paid an interest at the rate of three decimal five zero *per centum* (3.50%) per annum from the date of such transfers up to the Date of Allotment. However, no interest will be paid if the RTGS transfers/ internal fund transfers within Hatton National Bank PLC are not realised before the end of the Closing Date. Furthermore, even if such RTGS transfers/internal fund transfers within Hatton National Bank PLC are effected prior to the Issue Opening Date, no interest will be paid for the period prior to the Issue Opening Date.
- vi. All cheques/bank drafts received in respect of the Applications for Debenture will be banked commencing from the Business Day immediately following the Closing Date. Cheques must be honoured on first presentation for the Application to be valid.
- vii. Please refer Section 6.4 of the prospectus for further details.

(3) FORWARDING COMPLETED APPLICATION

Application Forms properly filled in accordance with the instructions thereof together with the remittance for the full amount payable on Application should be enclosed in an envelope marked "**Hatton National Bank PLC – Debenture Issue 2016**" on the top left hand corner in capital letters and dispatched by post or courier or delivered by hand to the Registrars to the Issue or any collection points mentioned in Annex III of the Prospectus.

Applications sent by post or courier or delivered to any collection points in Annex III of the Prospectus should reach the office of the registrars to the Issue; **SSP Corporate Services (Pvt) Ltd, No. 101, Inner Flower Road, Colombo 03** at least by **4.30 p.m. on Closing Date**. Applications received after the said period will be rejected even though they have been delivered to any of the said collection points prior to the Closing Date or carry a postmark dated prior to the Closing Date. Applications delivered by hand to the Registrars to the Issue after the Closing Date of the Issue will also be rejected. Applications delivered by hand to the Registrars to the Issue after 4.30 p.m. on the Closing Date will be rejected.

(4) REFUNDS ON APPLICATIONS

Refunds on Applications rejected or partly allotted Debentures would be made within ten (10) Market Days (from the Closing Date). Please refer Section 6.7 of the Prospectus for further details. In the event refunds are made to Non-Resident applicants, the funds will be refunded through their SIA accounts.

**PLEASE REFER PROSPECTUS FOR FURTHER DETAILS.
APPLICATIONS NOT MADE IN LINE WITH INSTRUCTIONS WILL BE REJECTED**